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Dalyan Foundation
Annual Report 2012

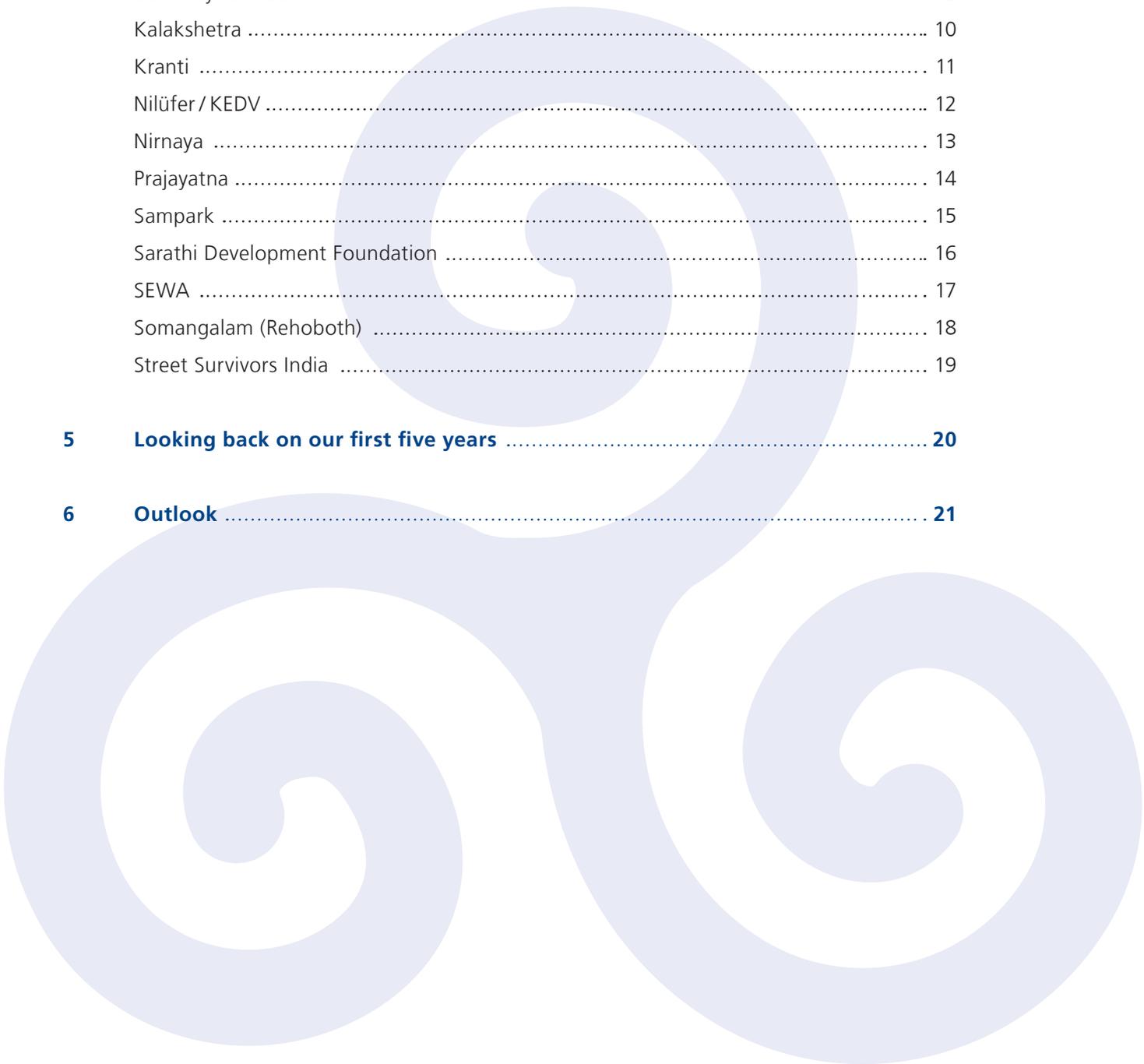
Dalyan means in Turkish:

**A manmade fishing weir set up in an area where salt and sweet water mix –
inhabited by fish that can live in both types of water.**

**For us Dalyan represents the constant flow, mix and cross fertilization of
resources, funds, cultures, ideas, skills and opportunities with the aim
to help reduce disparities in this world.**

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1 Preface

As we leave 2012 behind us, we feel strengthened by our first year of intense reflection and consolidation. At the end of 2011 our team made a conscious decision to take a year to look at our achievements to date and reflect on our successes and setbacks. We also reviewed the structure of our work, team and cooperation models for the years to come. We decided not to take on new projects until we have the necessary capacity, as the whole team is working on a voluntary and part-time basis.

We have focused on strengthening our organization and increasing our know-how within Dalyan. Furthermore, we have systematised our implementation, value-building and monitoring skills. Through quarterly lunch meetings, our «lessons learned blog» and regular discussions with our partner NGO's and other like-minded donors, we have improved our understanding on how to achieve our targets effectively. We see enormous potential in our ability to compare and transfer know-how between projects, teams and countries. We have successfully initiated this on-going process.

Despite our initial decision not to undertake any new projects, we could not resist adding a few new projects to our portfolio. In 2012, we supported a total of 14 projects in India, Turkey and China. Annual disbursements to projects rose from CHF 120'000 to CHF 292'000. We have gained more trust in our attentive due diligence process after some set-backs in the evaluation phase. We realised that it is imperative to take the time and effort to ensure that the NGO's we partner with share our mindset, values and approach. A full assessment is not possible without a thorough screening process which requires close interaction with an emphasis on on-site visits of potential new partners.

The opportunity to work, discuss, exchange experiences, skills and insights with like-minded donors has been uplifting. We have co-supported a first project with Volkart/Pende Foundation and we have started an insightful and strong relationship with elea Foundation for Ethics in Globalization. We are looking forward to our fifth operational year and we are eager to take on exciting new projects in 2013 and continue the successful cooperation with our existing NGO partners.



Yonca Even Guggenbühl
President of Dalyan Foundation



Susanne Grossmann
Managing Director of Dalyan Foundation

2 Portrait

Our Objective

The image of mixing and fusing waters in the name «Dalyan»* reflects the vision of its promoters. The globalized exchange of goods, people and capital and the cross-fertilization through mix of values, cultures and ideas brings manifold benefits to those engaged in the process. Nevertheless, the enjoyment of these benefits also brings the responsibility of sharing them with the people who have been left out in this process. The interventions of Dalyan are meant to increase the economic chances and life choices of those who are less fortunate and make a step towards reducing disparities.

Dalyan believes it can most effectively deliver on its vision by empowering women and children as their well-being is key to creating a lasting impact on the living conditions of a society. Therefore, Dalyan's focus is on charitable projects to the benefit of women, adolescents and children with a bias on education and livelihood development. The geographic scope of the activities is oriented mainly towards India and Turkey – the countries in which the founders have a long-standing personal and professional commitment and established network. Dalyan guides the supported partner organisations actively, emphasizing the importance of strong institutional capacities, financial transparency and a long-term funding strategy. The goal is to sustainably improve the economic and organizational status of the supported organizations. Since achieving this goal is a lengthy process, Dalyan is looking for long-term partnerships of three to five years.



All partners and projects are selectively chosen as they should follow a vision and approach that are in line with Dalyan's values and goals. The capacity for sound management practices, cost efficiency, transparency and experience play a major role. Additionally, Dalyan only chooses partners that follow the principle of strict neutrality with regard to politics, religion and race. Finally, Dalyan pursues no commercial purposes.

Clear milestones are elaborated, regularly audited and discussed with the partner organisation. Semi-annual reports are required from all supported programs. The main instrument of Dalyan is financial support in the form of grants. Nevertheless, Dalyan sees itself not purely as a funding agency, but seeks to be actively involved in the shaping of these projects, by offering the experience and expertise of its team. The belief is that by capitalizing on its international network and competence Dalyan can enhance the value of its financial contributions.

* In Turkish the term «Dalyan» means:

A manmade fishing weir set up in an area where salt and sweet water mix – inhabited by fish that can live in both types of water. For us Dalyan represents the constant flow, mix and cross fertilization of resources, funds, cultures, ideas, skills and opportunities with the aim to help reduce disparities in this world.

Our Team

For the selection and the guidance of the supported projects, Dalyan is able to access the professional and private networks of its founders in Switzerland, India and Turkey. Both founders, Yonca Even Guggenbühl and Alastair Guggenbühl-Even, are long-time experienced entrepreneurs in various industries. The managing director of the foundation, Susanne Grossmann, worked for several years in the Swiss Development Cooperation with the main focus on private sector financing, technical assistance to small businesses and private equity in emerging markets. All in all, 16 individuals with different professional backgrounds currently allocate their time and knowledge on a voluntary basis to the individual programs and projects of Dalyan Foundation. Core capabilities include experience in growth capital for small enterprises, law, marketing and financial analysis.

The Board and the secretariat of the foundation are working on a voluntary basis, mainly coordinating the work of the foundation and the support from the network. In the selection process and the guidance of the projects in India, Dalyan is supported by Bernard Imhasly. The former diplomat and NZZ-correspondent has been living in India for several decades and, being familiar with the local conditions, has a wide network through which Dalyan is introduced to new programs and projects. The projects in Turkey are guided by Yeşim Yağcı Silahtar. She is a senior project manager at Hewlett Packard and is personally engaged in the NGO sector in Turkey. With her private engagement and her professional expertise, she helps Dalyan Foundation to identify, analyse and implement programs and projects.

Our Board

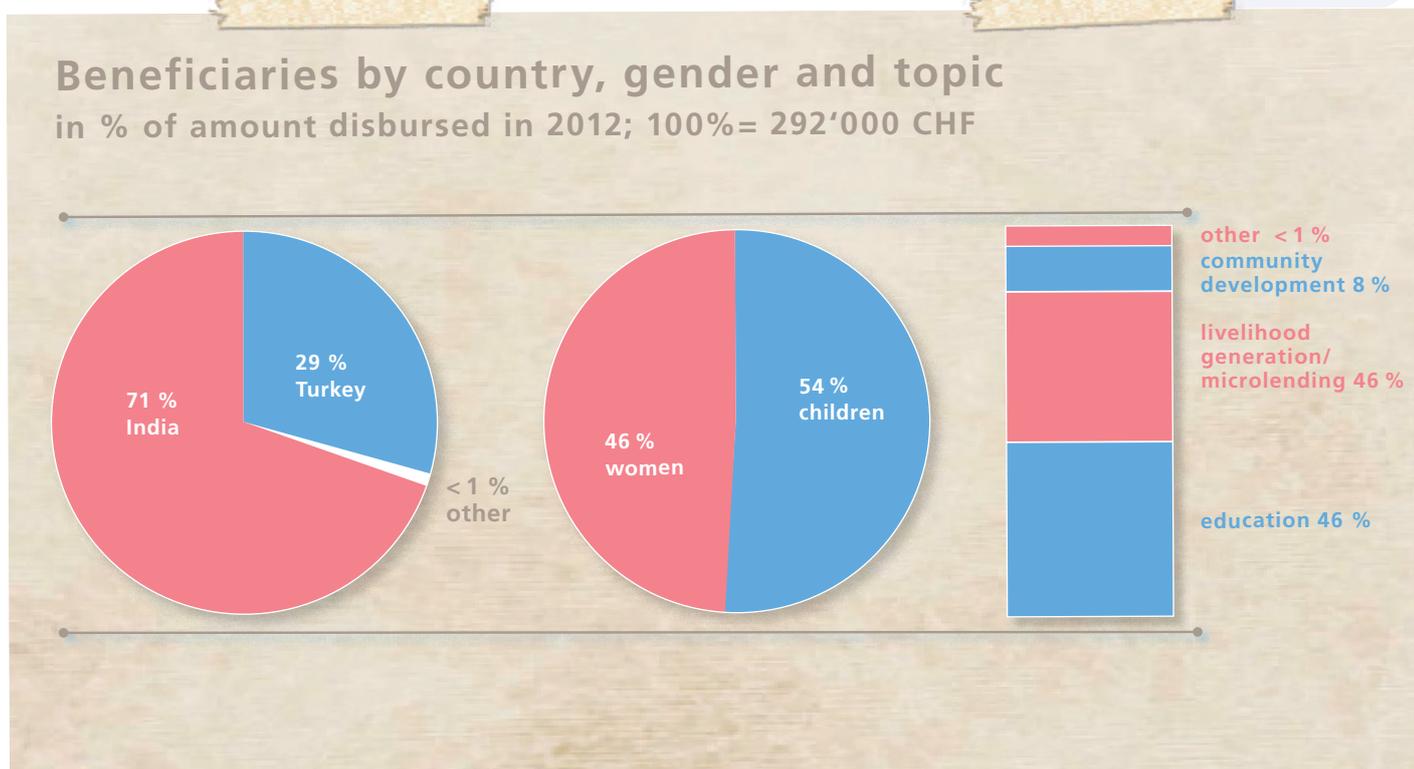
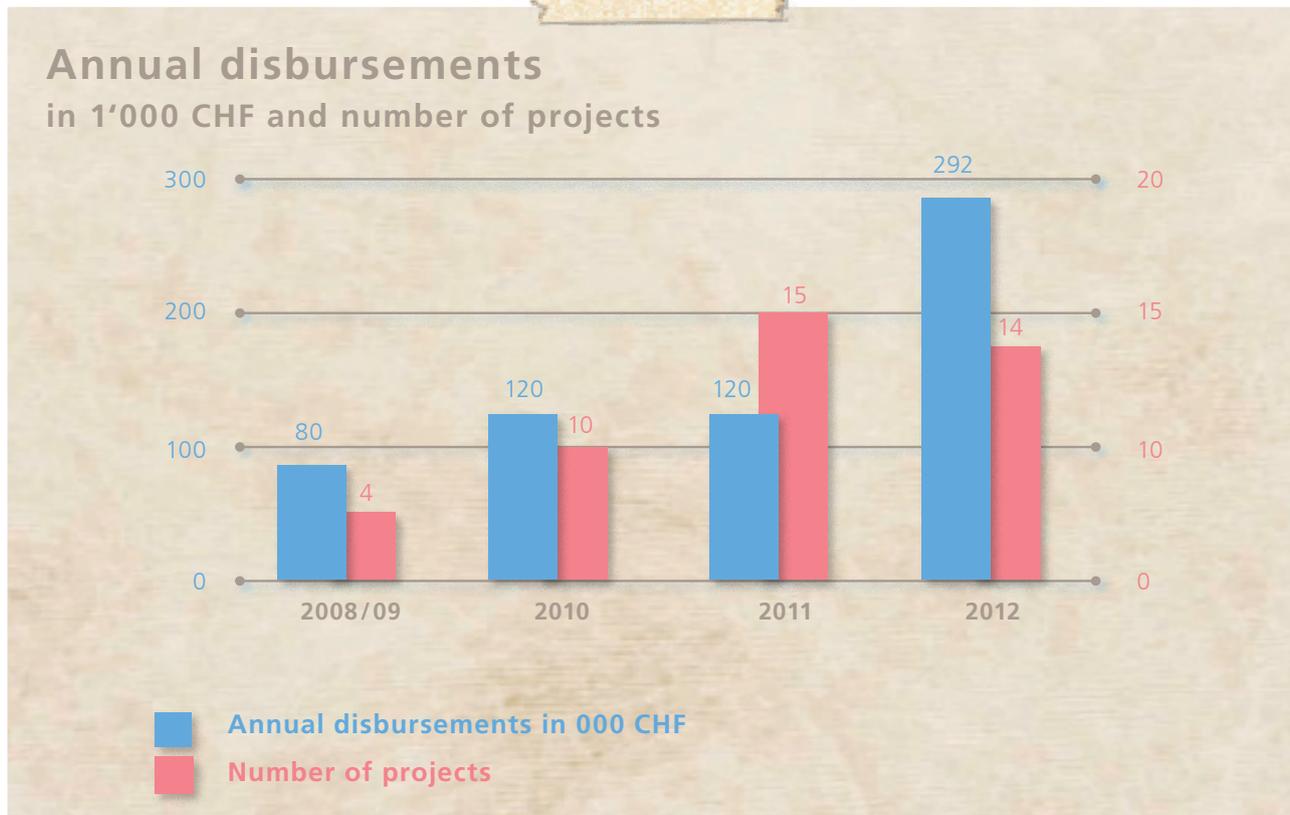
- Yonca Even Guggenbühl President
- Alastair Guggenbühl-Even Vice-President
- Murat Even Member
- Susanne Grossmann Managing Director

All board members have been reelected for four years on 3rd July 2012.

Team members

- Dejian Cui
- Murat Even
- Yonca Even Guggenbühl
- Daniela Graf
- Susanne Grossmann
- Joëlle Grütter
- Alastair Guggenbühl-Even
- Alexander Guggenbühl
- Bernard Imhasly
- Celia Inacio
- Lisa Jean-Mairet
- Lene Keerberg
- Deepa Kuruvilla
- Paola Matulli
- Corinne Steiner
- Yeşim Yağcı Silahtar

3 Activity Report



Average amount pledged and duration per project* in 1'000 CHF and years



* For ease of comparability, all pledged amounts in this report are converted to Swiss Francs (CHF) using the exchange rate of the date on which the agreement with the NGO was signed.

4 Supported Projects

China's Forgotten Orphans, China (2012–2015)

The challenge addressed by China's Forgotten Orphans consists in the lack of professional care for orphans. Many of them are left behind because they are physically or mentally disabled and hence a burden for poor parents or a stigma for the family. These children require special treatment which is still new territory for many orphanages.

The approach of the organisation China's Forgotten Orphans, which was established in 1998 by Sabine Biland-Weckherlin, focuses on improving the living conditions and health of orphans through comprehensive practices, including a healthy diet, proper accommodation, loving care and medical treatment if required. Whilst privately established, the organisation cooperates with the Chinese state with a long-term objective of increasing the number of good quality orphanages as well as linking up those orphanages to governmental financial support. In Fuyan, China's Forgotten Orphans supports an orphanage for disabled children with particular focus on providing access to professional physiotherapy and medical treatment. A western-trained therapist visits the orphanage twice a year, works with the children and educates twenty caretakers and four therapy assistants to ensure adequate care for the children throughout the year.

Our contribution finances the effective cost of the physiotherapy program up to CHF 9'200* per year. Since our start in 2009, the physiotherapy program has developed successfully, not only benefitting children but also empowering and motivating the local caretakers. The successful take-over of the orphanage by the Chinese state in 2011, which since then finances all running costs except the physiotherapy, was a great achievement. Given the successful development in 2012, Dallyan has agreed to a second round of support. We hope that demonstration of the positive effects of physiotherapy will eventually result in the integration of this program into the public budget for the orphanage.

www.chinaswaisen.ch



* To avoid NGOs carrying a currency risk, all projects receive pledges in their local currencies. For ease of understanding, all pledged amounts in this report are converted to Swiss Francs (CHF) using the exchange rate of the date on which the agreement with the NGO was signed.

CYDD Scholarship Program, Turkey (2011–2014)

The challenge faced by CYDD is the preservation and further development of a modern, democratic and social society in Turkey with equal rights and opportunities, specifically for women and girls. Girls, in particular in rural areas, often have less access to schooling. Furthermore, in rural areas there is a shortage of schools, classrooms and dormitories.

The approach of CYDD focuses on achieving equality in the access to education, with a particular emphasis on women, girls and young people from disadvantaged backgrounds. CYDD is a volunteer based organisation with an excellent reputation, which was founded in 1989. Their conviction is that a contemporary society can only be attained through high quality education that is accessible to all individuals regardless of gender and economic or social background. To date, CYDD has mainly worked with scholarship programs. More than 120'000 scholarships have already been provided to children and youngsters, mostly girls. CYDD is also doing grassroots work to convince the parents to send their children to school. It cooperates with various organizations from the private and the public sector in order to build schools, classrooms, dormitories and libraries. Moreover, CYDD educates the public on the mentioned issues and brings people together to develop solutions. CYDD's activities are spread throughout Turkey in 102 branches. Currently, it has 14'000 members and is running approximately 40 interlinked projects.



Our contribution to CYDD is a grant of CHF 33'800, to support its scholarship program over the stretch of 4 years. Dalyan's donation enables 30 girls in primary and intermediary school to pursue their education. During the initial cooperation phase with CYDD, the idea of a mentorship program as an addition to its existing projects evolved and it is described hereinafter.

www.cydd.org.tr

CYDD Mentoring Program, Turkey (2012–2015)

The challenge faced by CYDD is that most of its university program scholars, whilst successfully finalising their university education, are quite overwhelmed when it comes to entering work life. These scholars usually come from underprivileged backgrounds, often from rural areas and usually lack a supporting network and role-models who could help them plan their career and find a suitable job. Whilst well equipped with technical skills and specialist know-how, most of them are not socially supported and integrated.

The approach is to establish a systematic one-to-one mentoring program for university students from disadvantaged backgrounds (80% female) and to mobilize CYDD's alumni and volunteers to act as mentors to coach these students. The mentors receive specialized training and are assigned mentees, who will also receive training. The mentors will accompany their mentees one-to-one through the critical time during their years in university on a number of subjects such as creating a career plan, conducting a job search, presentation and attire and how to deal with professional issues.

Our contribution of a total of CHF 152'600 to CYDD over a period of three and a half years shall help CYDD to establish CYDD Mentoring as a new program complementing their existing scholarship program. Besides the positive impact on the students, the program is going to strengthen CYDD's connection to its alumni and it will allow CYDD to further professionalize its own organisation and gather project management experience. The program successfully underwent a test phase in 2012, in 5 branches in Istanbul with 20 mentors and mentees and will gradually spread throughout Turkey. In addition, an internet platform will be established to enable broad access to CYDD resources. The organisation is supported by an external expert who is also institutionalising the project for scalability.

www.cydd.org.tr



Gateway to India, Switzerland (2010–2013)

The challenge addressed by the student organization of the University of St. Gallen is twofold: the need for temporary manpower support in Indian NGOs for specific projects and the problems faced by Swiss students when organizing internships in an emerging market without prior knowledge of the country, its culture or the field of development work.

The approach used by Gateway to India consists in organizing internships at Indian NGOs

for carefully selected students. The student initiative started in 1998 and since then partnerships with Indian NGOs have been built and assessed continuously. This has allowed the organization to arrange a valuable cultural exchange between qualified Swiss students and established NGOs in India. Furthermore, Gateway to India has been able to support the Indian NGOs in their effort to make a long-lasting impact in their chosen field of activity.

Our contribution of CHF 2'000 to Gateway to India covers the cost for lodging and accommodation of four students during their internship in one of the NGOs supported by Dalyan. The interns write a report about the respective NGO for Dalyan and at



the same time support the leadership and staff of the NGO. To date, two students have worked at different partner NGOs. Our experience has been that this fresh, neutral, on-site view from the perspective of the students has added useful insight for Dalyan, which in one case led to adaptations in the project.

www.gatewaytoindia.ch

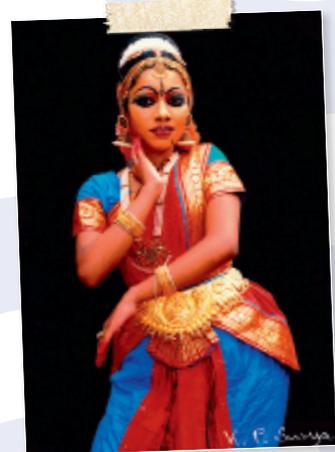
Kalakshetra, India (2011–2017)

The challenge addressed by Kalakshetra consists in the predicament of many talented adolescent girls from underprivileged backgrounds who are prevented from following their passion of becoming professional dancers due to their parents not being able to afford the fees.

The approach applied by Kalakshetra, founded in 1936, is to provide scholarships for a holistic education in different art forms taught in an inspiring natural environment. The buildings at Kalakshetra are open and allow the students to learn indoors and outdoors. Students are trained in Bharatanatyam, Carnatic vocal and instrumental music, visual arts, traditional crafts and textile design, aesthetics, history and philosophy. Kalakshetra's art performances are widely recognized for their in-depth research, technique and aesthetics. The foundation's work is guided by two important principles: «Education without fear» and «art without vulgarity».

Our contribution of CHF 29'500 to Kalakshetra supports five girls from an underprivileged background with a six-year scholarship for a diploma course in dance. The scholarships are given in the name and memory of Saskia Bianchi, a young enthusiastic dancer and dear colleague who passed away in December 2009. In 2012, all five women who were granted a scholarship passed their exams and can, therefore, continue their diploma courses.

www.kalakshetra.net



Kranti, India (2011–2012)

The challenge faced by Kranti consists in helping adolescent girls who were victims of sex trafficking. After suffering physical abuse and being traumatized, these girls find it difficult to reintegrate into society. This, coupled with great social stigma, makes it extremely difficult for them to improve their living conditions. Some even return to being sex workers.

The approach used by Kranti, founded in 2010 by two young and ambitious women, aims at abolishing the stigma of sex workers and mobilizing society against sex trafficking by empowering trafficked girls to become catalysts of social change. The program offered to the girls is tailor-made to their individual needs. It includes psychotherapy, medical care, high-quality education as well as arts and sports.

In order to enhance young people's awareness of sexual abuse, Kranti has developed a unique curriculum, called Social Justice, which is taught in collaboration with schools and NGOs in Mumbai.

Our contribution of CHF 4'300 helped Kranti to cover its running costs. In addition to this financial support, Dalyan worked closely with the two founders of Kranti on a strategy aiming at increasing its outreach and at preparing the organization for further institutional donor funding. Unfortunately, these efforts came to an end when the two founders parted ways in the course of 2012. The organisation



will continue its work, but with a strategy differing from Dalyan's vision and approach. Nevertheless, Dalyan continued its cooperation with Kranti until December 2012 pursuant to the original plan. Kranti is the first start-up which Dalyan has supported until now and this cooperation has provided us with valuable lessons on specific challenges in early-stage NGOs.

www.kranti-india.org

Nilüfer / KEDV, Turkey (2012–2013)

The challenge originally faced by the founder of the women's cooperative Nilüfer was to offer support to the families which had suffered from the 1999 earthquakes in Düzce. Hundreds perished and thousands were left without homes or jobs. It was especially difficult for women to rebuild their homes, to gain property rights and to generate income.

The approach used by Nilüfer started out as a women's and children's centre in the tent areas after the earthquakes in 1999. In 2002, Nilüfer was



transformed into a cooperative. As such, it provides a platform for low-income women in Düzce who jointly create common solutions

for their social, cultural and economic needs. Nilüfer offers various trainings and guidance to these women and supports them in accessing financial resources and market opportunities. Furthermore, the cooperative runs a daycare centre for children. These measures aim at empowering women and their communities. Nilüfer is supported by KEDV, which is an NGO specialized in supporting women's cooperatives in their quest to achieve institutional and financial sustainability. KEDV had introduced Dalyan to Nilüfer for support.



Our contribution to Nilüfer is twofold. A grant to Nilüfer of CHF 21'000 will be used for investments into a new for-profit business run by the cooperative. This economic initiative

was introduced in order to provide income to Nilüfer to help finance its other social activities and improve the livelihood of women members of the cooperative. Additionally, a grant of CHF 20'300 has been given to KEDV for establishing a revolving loan fund. Nilüfer will draw a loan from this revolving fund to finance the start-up operations of its for-profit business and will have to pay it back to KEDV after five years. KEDV will then be able to utilize these funds to support new cooperatives in similar projects and monitor the implementation of this project. The venture has so far provided a very valuable experience to the Cooperative and Dalyan. The original plan to start a larger scale catering business had to be replaced by a coffee shop and a small scale catering venture as the licensing requirements were too burdensome for a small NGO. The project is now on track and a detailed budget and reporting systems are in place. Furthermore, a profit and cost analysis has been executed and a price strategy implemented.

www.niluferkadinlar.com

Nirnaya, India (2011–2012)

The challenge faced by Nirnaya is the precarious living conditions of marginalized women in India, typically members of tribal communities or scheduled castes. These women are mostly confined to home and hearth often without even basic education. Additionally, they may suffer in their daily life from violence and from a triple discrimination of gender, caste and class.

The approach implemented by Nirnaya consists of working with grassroots NGOs, a strict bottom-up process, with the goal to enhance marginalized women's decision

Our contribution of CHF 23'800 was used for four different purposes. A revolving loan fund with an amount of CHF 5'600 was set up in order to start a micro lending project in cooperation with three grassroots NGOs in Orissa and Andhra Pradesh. CHF 7'300 were used to finance the organisation building of said NGOs. Finally, another CHF 5'600 were spent on Nirnaya's organisation building and CHF 5'300 were contributed to Nirnaya's running costs. During 2012, Nirnaya took important first steps towards strengthening its management and internal organisation. The revolving loan funds were successfully used to start and expand small businesses, which allowed the beneficiaries to improve their living conditions and gain economic independence. All the loans were paid back with interest and could be lent again to new borrowers. The project concluded in 2012.

www.nirnaya.org



making capacity and empower them to fight for their rights and better access to government services. As a women's fund registered in 1998, Nirnaya channels donor money to grassroots NGOs, which in turn create self-help groups with marginalized women and support these to improve their living conditions economically and socially. Nirnaya also directly supports women with strong leadership capabilities, who drive forward the whole community, through so called fellowships.

Prajayatna, India (2012–2015)

The challenge addressed by Prajayatna lies in the deficiencies of the Indian public schooling system. While the government schooling system in India is significant and reaches out to more than 80% of the children across the country, it is in some ways dysfunctional. Since it is administered by a highly centralized education department, it is less flexible and not sensitive enough to local needs and realities. It struggles with high dropout rates, low learning levels, poor infrastructure and sometimes absent or unmotivated teachers. Additionally, the community is discouraged from engaging in the system and chances of creating an impact are very low.

The approach implemented by Prajayatna, which was created in 2000, is a comprehensive education reform program aiming at improving the quality of public schools. Prajayatna does this by working with communities to strengthen their stakeholding in public schools. In parallel, this NGO tries to reactivate political processes and governance systems at the regional level to consolidate the achievements made at the community level. In this process Prajayatna mainly acts as an initiator and facilitator with a clear exit strategy once new structures are established and institutionalized. Prajayatna also aims at introducing innovative, interactive learning approaches and contents which are relevant to the practical life of children and their communities and which replace the classical rote learning with its program Kalikayatna.

Our contribution supports both parts of the reform in five districts with a total amount of CHF 161'000 over the stretch of three years. The donation is meant to help Prajayatna to successfully facilitate the reform process during the aforementioned time and to work towards an exit. Within the first year of our partnership, we worked with the Prajayatna management to introduce a solid reporting system based on quantitative and qualitative impact measuring. Furthermore, local communities have been mobilised and achievements such as providing access to clean water for pupils, building of new school compounds and arranging basic learning materials have been made.

www.prajayatna.in



Sampark, India (2011–2014)



The challenge addressed by Sampark is the poverty in the northern part of the State of Karnataka, in particular amongst communities with large groups of scheduled castes. Women are especially vulnerable. They need support in order to gain direct control over their lives and improve their living conditions.

The approach of Sampark, which was registered in 1991, focuses on enabling poor women in their self-driven journeys towards empowerment and self-sufficiency. Sampark emphasises a people-centred and integrated livelihood approach in which it plays a facilitating role, allowing local leadership to grow. Key interventions include self-help groups, microcredit, cluster development, entrepreneurial training, education, day care, health and hygiene. Additionally, Sampark executes development research and knowledge building. The results are used to influence development practice and policy. In North Karnataka, Sampark's program emphasises promoting and stabilizing women's self-help groups through the establishment of women's cooperatives and through the scale up and professionalization of self-help groups' micro lending.

Our contribution of CHF 189'600 to Sampark is supported by Volkart Foundation Switzerland with a total amount of CHF 60'000 and is two-fold: First, an amount of CHF 142'100 to be used over three years for capacity building of 8 women's cooperatives in North Karnataka. The aim is to make these cooperatives institutionally and economically independent and self-sustaining through micro-lending activities and other services, in order to allow

Sampark an exit after 3 to 5 years. Second, Dalyan supports Sampark with a contribution to its revolving loan fund with the amount of CHF 47'500. The grant is exclusively used for the temporary refinancing of the scale-up of the micro lending business of the aforementioned 8 cooperatives. During 2012, the more advanced cooperatives were very successful in increasing their micro-lending activities and obtaining local refinancing. They also improved considerably in terms of financial and institutional sustainability. The overall performance and impact are now systematically measured by Sampark. During 2012, Sampark also increased its own reach for more specific assistance to the weaker cooperatives.

www.sampark.org

Sarathi Development Foundation, India (2012–2015)

The challenge addressed by the Sarathi Development Foundation is the difficult living conditions of adolescent girls in India. The country lacks an institutional system to protect them. They are at a particular disadvantage as they are systematically denied the autonomy, mobility and economic opportunity that adolescent boys enjoy. At the same time, a lot of developmental problems such as child marriage, child death, maternal death, poor children's health and education levels could be effectively addressed at the root, by improving the situation of adolescent girls.

The approach implemented by Sarathi is based on a unique, integrated planning method. It provides a robust platform to engage communities in identifying and addressing their own needs. Since the NGO's operational start in 1998, Sarathi has built specific expertise in executing large-scale, self-sustaining community development and behaviour change programmes across Uttar Pradesh, in both rural and urban contexts. Their key developmental areas are maternal and child health, nutrition, and adolescent girl empowerment and education. The core assets of Sarathi are its track record in establishing efficient mechanisms for community development and its unique approach of successfully working with volunteers to scale its programmes in a cost efficient and sustainable manner. Sarathi also successfully links up its programmes with government initiatives. Finally, Sarathi uses scientific methods in documenting and disseminating its findings.



Our contribution to Sarathi of CHF 66'800 over a stretch of three years, is channelled through the Dasra Giving Circle on Adolescent Girl Empowerment. With a total amount of CHF 501'200, the Dasra Giving Circle will help Sarathi to apply their established community development approach to an urban slum environment and to scale it up to 700 slums in Lucknow (capital of Uttar Pradesh), with a particular focus on improving the well-being of adolescent girls. Project Saloni started in October 2012. Since then Sarathi has hired all key project staff members and local volunteers. Sarathi has concluded the mapping of half of the target slums, started activities such as health camps in those slums and initiated the slum planning process in four of them. The Dasra Giving Circle provides an interesting platform for Dallyan to participate in a research based, large scale project and to collect valuable contacts with like-minded donors from India and abroad.

www.sarathidevfo.org

SEWA (Self Employed Women's Association), India (2011–2014)

The challenge addressed by SEWA is the difficult situation of poor, self-employed women workers. These women earn a living mostly as domestic workers or through small businesses. They do not have access to regular salaried employment with welfare benefits like employees in the organized sector. Lacking both social and work security the women workers cannot reach their goal of self-reliance and therefore bear a high poverty risk. As domestic workers, they are often exposed to various forms of violence and abuse.

The approach implemented by SEWA, which was registered as a trade union in 1972, consists in organizing self-employed women workers in order to obtain full employment and self-reliance. Since it is a membership based organization, it is the member's priorities and needs which shape the direction of the organization. SEWA arranges supportive services such as savings and credit, health care, child care, insurance, legal aid, capacity building and communication services. The SEWA Bank, which has obtained financial viability many years ago and offers a variety of financial services, can be seen as an example.

Our contribution to SEWA with an amount of CHF 97'600 is used to cover the full cost of six crèches in Ahmedabad over three years. The full day crèches are part of the child care provided within SEWA's supportive services. This fills an important gap for self-employed women as the public crèches are only open for a few hours a day, which is not sufficient. The crèches specifically engage in the children's development and in regular training of the caretakers. In 2012 SEWA started to increasingly include the fathers into its process of educating the parents. Apart from quarterly mother teacher meetings they introduced quarterly father teacher meetings in order to increase their involvement in the upbringing of the children. Furthermore, they have adjusted the fees to the parents' income level to complement their non-donor based funding. We have experienced in other projects that asking for a contribution from the parents, even if it is only a small amount, often increases the commitment towards the institution.



www.sewa.org



Somangalam (Rehoboth), India (2010–2013)

The challenge addressed by the NGO Rehoboth lies in the harsh living conditions of mentally challenged or ill women who live on the street. Having a disabled child is stigmatized in India: If the child is a girl even more so, because it is hard to find a groom for the disabled daughter. This often results in the girls or young women being left to fend for themselves on the street. They are exposed to violence and sexual abuse. Many of them fall ill and or even get infected with HIV. Some of them have children and since they are mentally disabled and live on the street they are not able to provide their children with the necessary care.

The approach taken up by Rehoboth, founded in 1998 as a public charitable trust, comprises of different projects. First of all, the women are provided with accommodation, daily meals and medical care. The women are divided into different groups. Some are in need of medical care all day and cannot engage in any other activities. Others are taught to create little things like baskets, bracelets and decorations, which are sold in order to create an income. Finally, about 50 women who are in a stable condition and physically fit, live on a farm called Somangalam, where they take care of the farm animals and help in the farming work.

Our contribution to Rehoboth in the amount of CHF 42'700 helped scale up the farming project Somangalam. The money was used to set up the basic infrastructure (corals, buildings, water pumps, etc.) and to buy seeds and animals. Whilst the agricultural activities of the farming project faced several problems, the animal breeding was quite successful. It not only provided a new stream of income, but the work



of mentally challenged women with the animals had very positive therapeutic effects. Therefore, Rehoboth will further scale up the program. The project has also changed the mind- set of Rehoboth's management. It increased their ambitions to become less dependent on donors and sparked new initiatives, such as a store in which they sell donated household articles after minor repairs as well as everything that the NGO produces.

www.rehobothhome.org

Street Survivors India, India (2011–2013)

The challenge addressed by Street Survivors India is the issue of domestic violence, to which women in migrant families from poorer East Indian states are particularly exposed to. As the women suffer, so do their children, many of them not being able to go to school.

The approach of Street Survivors India is threefold:

In 2000 the founding couple started a school called Jagruti to which the parents of the pupils pay a fee adjusted to their income level. In 2002 the founders initiated an informal arbitration court and justice delivery system covering 264 villages. After being confronted with various cases of domestic violence and violence against women in general, project Damini was created. Damini is a home for women who have escaped violent husbands, were abandoned by their husbands or are destitute widows. In order to enable these women to earn an income, the organisation introduced courses teaching the production of Kantha, a traditional textile which is in high demand. In addition to this, Street Survivors India runs several Shiksha Shakti (Power through Learning) Centres.

Our contribution to Street Survivors India of CHF 20'000 went towards the construction of the Damini Rescue House project, as a joint engagement with the Pende Foundation, Switzerland. The objective is to make it an income-generating project and to achieve self-sustainability. The new building will host a small lodge with a kitchen and a street restaurant. Additionally, there will be a workroom for the Kantha sewing production, several schooling rooms for sewing and knitting courses and a warehouse where women from surrounding villages can deliver their fabrics and pick up additional material. While the Kantha production is already profitable, Street Survivors India also seeks to generate part of its income from the lodge and street restaurant. In 2012, the construction of the new building had progressed but had not yet been finished.



www.streetsurvivorsindia.org

5 Looking back on our first five years

2008

- In June 2008 Dalyan Foundation is established with the mission to contribute to the well-being and opportunities of women and children from a disadvantaged background. It is decided that it will specifically focus on India and Turkey, the two countries the Dalyan founders know best
- First Board meeting of Dalyan Foundation held on 7th July 2008
- Establishment of a core team in Zurich and the commencement of the cooperation with Bernard Imhasly as the focal point of Dalyan in India
- First project supported in India

2009

- It is decided to leverage the core team by a network of volunteers in Zurich and India, which shall allow Dalyan to scale its activities and to capitalize on a complementary skill set
- Implementation of policies, selection criteria and standardized decision process
- 3 supported projects in India and 1 in China
- Kommunikationsfabrik Zürich AG and Consultive Revisions AG become in kind supporters

2010

- Yeşim Yağcı Silahtar joins Dalyan as focal point which marks the start of activities in Turkey
- Total number of projects increases to 10, out of which 7 in India, 1 in China and 2 in Turkey
- Cooperation with Gateway to India with the aim to provide in kind support to Dalyan's partner organizations in India through internships

2011

- Dalyan support team grows to 17 members
- Dalyan Website goes online
- The total number of projects in the Dalyan portfolio grows to 15, out of which 10 are located in India, 1 in China, 2 in Switzerland and 2 in Turkey
- First joint project in partnership with Volkart/Pende Foundation

2012

- After a phase of rapid growth, Dalyan focusses on the consolidation of its portfolio
- Start of joint evaluation of a project in India with elea – Foundation for Ethics in Globalization
- Dalyan joins the DASRA Giving Circle network in order to leverage its capacities more systematically, using an approach of strategic and research based philanthropy and donor coordination. This is the first cooperation with Indian donors
- Know-how sharing processes are optimized

6 Outlook

Having started our 5th operational year after a period of consolidation, we feel ready to add new projects to our pipeline. We will capitalize on the growing experience from our existing portfolio, optimizing our selection process and considering the potential contribution of a program to a specific need in a region much more systematically. Given that we are a small player and that our belief is that NGOs can often learn most from each other, we will actively create synergies in our portfolio.

We will achieve this by choosing projects in regions, topics and approaches already familiar to us and where we have existing expertise. In order to leverage our implementation capacity we intend to favour local partners with an established track record and organisational substance, who have the will and ability to grow to the next level.

We will also continue our efforts to strengthen Dalyan and its partners as learning organisations. In this spirit we will, for the first time, support one of our NGO partners through external management and organisation training. Additionally, it is essential to have a beneficiary feedback system in our assessment and monitoring processes. This will help us to gain valuable insight from the projects on the ground and provide guidance for improvement of all programs supported by us.

Whilst remaining a volunteer driven organisation, we would like to expand our cooperations with like-minded donors in coming years with the view of sharing experiences and ensuring a sufficient level of outreach and quality of our intervention. In order to achieve this, we will have to develop a deeper understanding of the donor universe relevant to our activities, internationally and in our target countries.

We are looking forward to 2013 during which we want to grow further as an organisation together with our existing and new partners, be it volunteers, NGOs or like-minded donors, and jointly work toward our common goals.





Our Vision

A better balanced World

Chances in life are unevenly spread. Dalyan's work is driven by the wish to help those who have been less fortunate. We want to help alleviate poverty by a culture of sharing, through financial support and know-how transfer.

Our Focus

Women and Children

Women and children are the most deprived and vulnerable amongst the world's poor. At the same time they have the highest potential for improving the livelihood of their communities. In focussing on their well-being, Dalyan believes it can most effectively deliver on its vision.

Our Aim

More Economic Sustainability

Impact shall persist even after Dalyan has withdrawn. Our partners should not just receive short term financial support but should be guided towards self-reliance. They should increasingly become independent through improved fund raising and income generating activities.

Our Ambition

Cooperation with the Government

Government is the principal agency to fulfill many development needs. But the voluntary sector can support the State in sharpening its interventions. Dalyan therefore encourages programs which improve access of the poor to good government services and foster accountability of the state.

Our Approach

Building strong Organizations

In the fight against poverty, implementation capacity on the ground is often the biggest bottleneck. Hence, we focus on supporting partner organizations with the will and potential to grow and to become strong and broad based organizations and by that augment their outreach.

Our Request

Neutrality towards Religion, Race and Politics

People in need shall be helped without imprinting a religious, racial or political belief onto them, and people in need shall not be excluded from help nor be discriminated because of their religion, race or political belief.

Our Challenge and Opportunity

Volunteers

Successful integration of volunteers helps Dalyan create sustainable and cost-effective structures for impact generation. The fusion of the for-profit and not-for-profit world and the mix of skill sets greatly enrich our work. We might move slower – but we will get further.



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